

# Fractional CAIO — AI Implementation Consulting

FRACTIONAL CHIEF AI OFFICER

## AI Implementation Consulting

Michael Gulden — AI Strategy, Deployment & Leadership for SMBs

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"AI generalized software won't work for most companies because AI is not — and cannot be — responsible. Solutions, executed inside your codebase, aligned to your operations."

### Engagement Tiers

<div class="tier">  
 <div class="tier-name">Tier 1 &mdash;  
 AI Audit & Roadmap</div>  
 <div class="tier-price">\$5,000 &mdot;  
 One-Time</div>  
 <div class="tier-desc">Full-day on-site  
 audit & AI Opportunity Map & 90-day  
 roadmap. Identifies \$50K&dash;  
 200K in automation savings.</div>  
</div>

<div class="tier">  
 <div class="tier-name">Tier 2 &mdash;  
 AI Pilot Implementation</div>  
 <div class="tier-price">\$15,000&dash;  
 35,000 &mdot; 4&dash;8 Weeks</div>  
 <div class="tier-desc">Custom AI  
 workflow built inside your existing  
 stack. 30 days post-launch support +  
 team training.</div>  
</div>

<div class="tier">  
 <div class="tier-name">Tier 3 &mdash;  
 Fractional CAIO Retainer</div>  
 <div class="tier-price">\$3,000&dash;  
 8,000/month</div>  
 <div class="tier-desc">Ongoing AI  
 leadership. Monthly strategy day,  
 quarterly board reports, emergency  
 escalation within 4 hours. Cancel  
 anytime after 90 days.</div>  
</div>

### Why Fractional vs Full-Time?

<div class="compare-box">  
 <div class="compare-title">Cost  
 Comparison</div>  
 <div class="compare-row"><span>Full-  
 Time CAIO</span><span  
 class="val">\$200K&dash;350K/yr +  
 benefits</span></div>  
 <div class="compare-row">  
 <span>Fractional CAIO</span><span  
 class="val gold">\$36K&dash;96K/yr</span>  
</div>  
 <div class="compare-row"><span>Time to  
 Start</span><span class="val gold">As  
 fast as 2 weeks</span></div>  
 <div class="compare-row">  
 <span>Commitment</span><span class="val  
 gold">Cancel anytime</span></div>  
</div>

### Proof Points

<div class="proof-item">Built 13-agent  
 swarm running 24/7 across 28 projects  
 &mdash; 82 issues closed in one day</div>  
<div class="proof-item">Automated Active  
 Oahu Tours: self-service booking + AI-  
 driven operations</div>  
<div class="proof-item">Production-grade  
 homelab: K3s cluster, GPU serving, 40G  
 networking</div>  
<div class="proof-item">Open-source HD  
 computation engine (AGPLv3)</div>

### MSP Partnership

<div class="msp-box">  
 White-label <strong>AI  
 specialist</strong> under your MSP brand